



Faktor- IO

Insurance Offer System

QUOTATION SYSTEM

for your omnichannel sales

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WHY USE FAKTOR-IOS?

Our quotation management software takes the relevant product information from existing backend systems to generate sales products and quotation variants. Both backend and frontend systems can be easily connected to Faktor-IOs via efficient interface communication using REST services. As a result, our quotation software also creates the basis for cross-channel sales controlling. This saves resources and helps you bring new products into the market quickly and easily. At the same time, the software enables an individual customer approach via classic and digital sales chan-

nels such as third-party providers, social media channels and virtual assistants. Despite offer and quotation data only being partially stored, meaningful statistics can still be created and the customer journey can be optimized sustainably. Thanks to the high level of product maturity, Faktor-IOs offers you not only extensive core functions, but also additional innovative features such as centralized quotation services. Faktor-IOs Expert also provides a user-friendly interface that enables agents to guide customers to a deal quickly and competently.



ADVANTAGES OF FAKTOR-IOS?

For your business users

- Fast time-to-market
- Sales via traditional and digital channels and channel-specific customer approach
- Universal line of business coverage
- Lean frontends and ease of use
- Cross-channel sales controlling

For your development department

- 100 % Java
- Service-oriented architecture (REST or SOAP-API)
- Same product logic in frontend and backend systems
- Easy data transfer and extraction (XML import and export)
- Product definition tool included

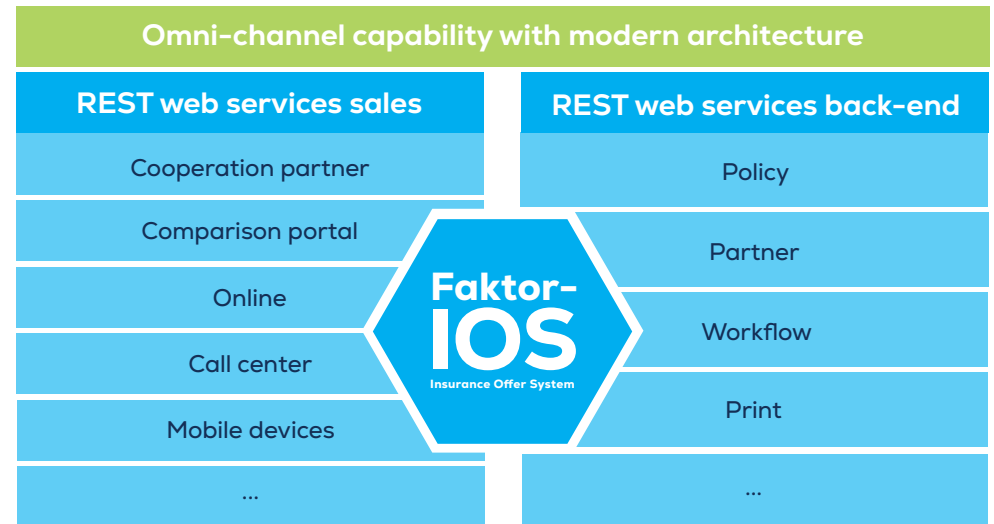


CORE FUNCTION OVERVIEW

Create offers	Omni-channel capability through central storage of quotations	Quotation variants
Follow-up offer	Validation/ Pricing	Comprehensive services
Integration into the IT landscape	4-eyes principle	Change business



WHAT TECHNOLOGY IS BEHIND IT?



- Central offer memory and quotation services (for use in all channels)
- Product system for sales configuration (sales variants, channel-specific characteristics)
- Connection of products to policy management system
- Validation of offers and applications (ensuring the quality of applications for processing in the back end)
- Integration of peripheral systems (services for printing, sales management, workflow, etc.) based on the Eclipse platform

DEVK



münchener verein

DebeKa

PROTECT

ERGO



NURNBERGER
VERSICHERUNG

achmea



HDI



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Faktor Zehn GmbH is specialist for the IT in the insurance industry. As a software company, Faktor Zehn offers solutions for the insurance industry based on a modern Java architecture. As part of the Convista Group, the company benefits from an international network of experts and the experience gained from more than 350 internationally successful projects. More about Faktor-IOS at www.faktorzehn.com

